

## SUMMIT RESULTS-ORIENTED COLLABORATION

We collaborate with you to improve processes, solve complex problems, make decisions and improve your team effectiveness and productivity. In the end, your team collaboratively achieves results that seemed impossible at first.

You feel overwhelmed → You need to find innovative solutions

You don't know where to start → You need to make better and faster decisions

You need more profit → You need to get more done, with less

### Our Summit process can be used for :

- **Focus Groups** - better understand views on current and potential products and services
- **Strategic Planning** - establish direction / gain commitment
- **Team Alignment** - get your team clear on the goal and focused on results
- **Process Improvement** - increase your operational efficiency
- **Issue/Conflict Resolution** - gain agreement on how to address and resolve a problem
- **Team Building** - address issues that may be hampering performance, or use the session to build team cohesiveness
- **Business Requirements Elicitation** - define user community requirements
- **Effective Meetings** - add increased value to your meetings by increasing their effectiveness (virtual and face-to-face)
- **Organizational Decisions** – define effective changes to business unit structures
- **New Product Launch Strategy** – Identify opportunities for successful product deployment
- **Rapid Decision Making** – apply facilitation techniques to expedite the decision process



### Engaged Employees

We involve and engage your people as they come up with the solutions that they will implement.

Our Summit process brings people together to solve complex problems and achieve team results.

### THE CHALLENGE

Problems, by definition, have solutions, and we often perceive them as immense challenges.

If we approach them using our structured step-by-step approach, we will successfully reach the Summit.

### THE BENEFITS

⇒ We focus on the most powerful dimension: Your Team.

- Helping to clearly define the issues and problems without bias.
- Providing assistance in dealing with possible rivalries within the group.
- Making more effective use of the meeting time by keeping the discussion focused on key issues.
- Helping break down complex issues and problems to aid the group in working together to solve problems.
- Cultivating a commitment of the group to follow up on the action plan.
- Faster problem solution delivery.
- Helping to “visualize” the future by creating a unified vision.
- Helping develop specific goals and action plans to address issues and items.
- Helping identify accountabilities.
- Rapid achievement of results.

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