

Helping Teams To Exceed Expectations

# COLOR OF COMMUNICATION

Effective communication leads to improved relationships, higher levels of trust, morale and productivity.

Discover your unique communication style using our **DYNAMIX**® profile. **Red, Yellow, Green** and **Blue** communication preferences are measured using our easy-to-use **DYNAMIX**® Model.

Learn to identify others' communication styles in order to better adapt and communicate with even the most difficult people.



#### **Effective Communication Model**

The most effective communication demonstrates Courage, Discipline, a desire to Grow and a Commitment to excellence. Our **DYNAMIX**® profile will measure your capabilities in these 4 areas as well.



#### **Effective Feedback Model**

Learn how to give and receive more effective positive and constructive feedback in order to continually improve performance.

### Imagine if you could adapt your:

- Emails
- Presentations
- Voice Mails
- Conversations
- Feedback

"Effective communication is the foundation of every successful relationship."

### THE CHALLENGE

Despite the fact that we have more communication tools at our disposal, communication challenges are on the rise.

Poor communication leads to misunderstandings and can have a negative impact on morale and motivation. When people become too busy to communicate effectively, overall production and performance goes down.

## THE BENEFITS

- Learn more about different communication styles and how to better adapt to others.
- The **DYNAMIX®** profile can be used as a coaching tool and as a part of a personal development plan to improve performance.
- Discover how to give and receive more effective feedback to improve engagement and motivation.
- ➡ Influencing others begins with effective communication skills and your ability to identify others' preferences and adapt effectively.

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