

THE CHALLENGE

We all work with many teams and most teams are not teams at all. In fact, they are only groups of people working together. Creating a winning team is not easy but the results are worth it. Everyone is more productive and happier when they are part of an effective team.

HIGH PERFORMING TEAMS

High performing teams lead to improved morale and prodictivity. Effective team performance can be the primary sustainable competitive advantage in any organization.

Team Performance

PREPARE ACT CARE INSPIR

YOUR UNIQUE STYLE

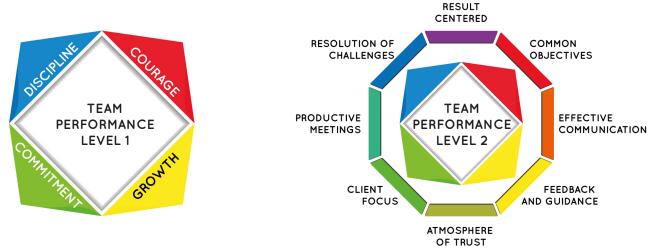
ACT Discover your unique communication style, team strengths and areas to improve using the DYNAMIX® personal profile. Learn how to identify others' styles and how to adapt and connect to everyone more effectively, including your colleagues and team members.

DYNAMIX TEAM PROFILE LEVEL 1

This profile provides a foundation for understanding how a team uses **Courage**, **Discipline**, **Commitment** and **Growth** in their day-to-day activities. The Team Performance profile is used as the foundation for building an action plan that will provide a road map for increased effectiveness.

DYNAMIX TEAM PROFILE LEVEL 2

In this profile we measure a team's perspective on their relative strengths and weaknesses in 8 critical areas. Each member of the team provides their input and the results are generated without revealing any specific responses.



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Your Unique Style

You will receive your DYNAMIX® Profile outlining your communication and team strengths and areas to improve. Our 4-color communication model will be explained along with how to improve team communication.



Learn how to identify others' styles and how to adapt and connect to everyone more effectively, including your colleagues and team members.



You will learn how to use the DYNA-MIX[®] Feedback Model to give and receive positive and constructive feedback. Feedback is used to ensure

continuous improvement of each indi-



Managing Change and Team Performance

Change is constant so your team will learn how to effectively manage change in order to continually improve and achieve your team goals. The 5 "Ds" model will be.



The Winning Edge Principle - Positive Thinking

Team morale and positive thinking can make all the difference when it comes to team performance. You will learn how to focus on the positives and how to turn negative situations into opportunities. Optimism, confidence and accountability are key ingredients that teams use to overcome.



Team Charter

Your team will work together to create a Team Charter. This charter will outline your team's vision, role, values, code of conduct and team goals. The Team Charter is used to ensure team alignment and effectiveness along with improved communication.



Effective Team Meetings

Team meetings are a critical part of the team's effectiveness and success. You will learn how to facilitate and lead a team meeting including how to prepare for the meeting and how to follow up.



Making Smart Decisions Quickly Teams need to collaborate and make smart decisions quickly. You will learn how to make better decisions and what to avoid along with ways to get buy-in and how to sell your decisions and ideas to others.



Managing for Agreement

You will identify what stage of team development your team is at along with how to get to the next stage. You will also learn how to solve team problems and conflicts and how to develop increased co-operation and collaboration in your team.



Time Management for Results

The way that individuals and teams manage their time and shared priorities will determine how productive the team is. You will learn how to get more done in less time while avoiding time wasters and low priority activities.



Delivering Powerful Presentations

Learn how to make effective presentations using our 4-color Model of Communication. Adapt your presentations to the 4 different learning styles to ensure your message has maximum impact. Learn how to create and deliver powerful presentations that will leave your team asking for more.

TEAM ACTION PLAN

Learn how to create an action plan to improve your overall team performance and resuslts. Our team assessment helps you to identify clear actions taht will elevate your team's effectiveness.

TEAM LEADERSHIP AND FOLLOW-UP

We offer one-on-one support for your team leaders along with coaching programs to give them the tools and skills to continually develop their people and teams.

